

Other Resources for Business Owners

Webinars - The Ohio Employee Ownership Center (OEOC) is also offering a series of 45-minute webinars for business owners on exit planning. Each webinar covers a single, detailed topic. Some of the topics covered will include:

- Family Issues
- Estate Planning
- Essential Legal Documents
- Valuing Your Company
- What Type of Business Should You Be? - Entity Selection
- and more...

Each webinar is free and requires a phone and a computer. More information can be found at

www.kent.edu/oeoc/spp

An Owners Guide to Business Succession Planning

A 64-page manual on the major issues and concepts a business owner needs to know to start planning. The new addition includes an hour long video. The book and video are included free of charge with paid registrations to the Akron seminar series. Stand-alone copies are available for \$19.95 (includes shipping). Contact the OEOC at 330-672-3028 to order.

Looking for a Succession Planning Professional? - The OEOC maintains a database of professionals (lawyers, accountants, valuers, etc.) that specialize in succession planning and employee ownership. Many of them can be found on our website at

www.kent.edu/oeoc/promem/index.htm

Need Answers to Your Succession Planning Questions?

- Call Jay Simecek or Chris Cooper at 330-672-3028.

Succession Planning Program at
Kent State University
c/o The Ohio Employee Ownership Center
113 McGilvrey Hall
Kent State University
Kent OH 44242

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What's Going to Happen to Your Business When You Retire?

Exiting Your Business

2008 Small Business Succession Planning Program



Sponsored by the
Ohio Employee Ownership Center at Kent State University

Co-Sponsored by the
Ohio Small Business Development Center at YSU
Youngstown-Warren Regional Chamber
Youngstown Business Incubator
City of Youngstown Economic Development Department

Fall 2008 Succession Planning Program

Schedule

Oct. 28th, 8 am – 11 am - Introduction to Succession Planning and How Much is My Company Worth? The Basics of Valuation - John Cournan, Packer Thomas and Peter Woodlock, Youngstown State University - This session will provide a framework from which to start the process of exiting your business, as well as the how, why, and what of valuing your company.

Nov. 12th, 8 am – 11 am – Selling your Business to Family, Key Employees, and/or All Employees and Selling Your Business to Outside Buyers - John Saganich, Vorys, Sater, Seymour and Pease – This session will provide a basic understanding of the ins and outs of selling your business, whether it be to family, employees or outside buyers. The session will include best practices and pitfalls to avoid for each of the options.

Both sessions will be held at the **YSU Metro Campus**, Southwoods Commons, 100 DeBartolo Drive, Suite 200 Boardman, OH 44512, and will include breakfast. **Breakfast and registration will be from 8:00-8:30 am, with the presentations starting at 8:30 am.** Cost is \$50 per session (\$30 for Co-sponsor organizations' members) or \$90 for both sessions (\$50 for Co-sponsor organizations' members).

Registration Form

Please register me for the following sessions:

Session One: Introduction and Valuation

Session Two: Inside & Outside Sales

Name(s): _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

of Employees at Your Company: _____

I am a member of one of the Co-sponsor organizations yes no Which one? _____

You will receive reminder notice prior to each session that includes directions and a map to the YSU Metro Campus. Would you prefer to receive the reminder via email or fax?

Please mail registration form with check or money order (payable to OEOC) to Business Succession Planning Program, Ohio Employee Ownership Center, 113 McGilvrey Hall, Kent State University, Kent OH 44242

Questions?

Please contact Chris Cooper or Jay Simecek at 330-672-3028 or ccooper1@kent.edu or jsimecek@kent.edu.

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**The Small Business
Succession Planning Program**

at Kent State University

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